

TEN POINTS TO GUIDE & STIR THE PASSION FOR **POSITIVE IMPACT &** INFLUENCE

Lead your team with confidence



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Introduction



Forward-Thinking Leadership

Believe you can and you're half way there.

Theodore Roosevelt

Aim for New Heights

It's not about being the Best.
It's about being Better than you were Yesterday.

Embracing the Lessons

Failure is not the Opposite of Success.

It is Part of Success.





Have a Clear Vision

Establish where the business will be in the future. It is aspirational and is a guide with a sense of purpose

The vision is only the start as it has to be supported by clear goals with defined targets.

These should be realistic and achievable taking into account the short to long-term goals that are needed to move the organization forward.

Define the goals in a way that encourages team members to look beyond the immediate tasks and think about the long-term impact of their work.

Establish Company Culture

People are effectively hardwired to recognize and respond to established culture instinctively.

It acts as a kind of silent language. Culture permeates multiple levels and applies very broadly in an organization.

A well-defined culture that is practiced improves the team's engagement and should be an important inclusion in the hiring process.



Communication must be consistent, clear, and courteous.

Most importantly trust should be established so that the communication is readily received and accepted.

Encourage open communication between the leadership team and the employees.

Gain wisdom by being a good listener, and encourage feedback from all levels.

This improves decision-making as there is greater insight into potential issues and opportunities.





Think Creatively through Collaboration

Encourage team members to work together to create innovative solutions.

Create an environment for thoughts to flow, be shared, broken down, and built up to generate fresh outlooks and solutions

Provide the team with the necessary resources to explore and develop these ideas.

Embrace Change

Accept and embrace change as a necessary part of progress.

Forward-thinking leaders must be comfortable with change.

Understand that change is inevitable and embrace it as a way to stay ahead of the competition and remain innovative.

Support Growth for Self and Team

As more autonomy is encouraged, team members should be empowered to make their own decisions and take action.

The team should benefit from ongoing training supported by the resources and tools needed to succeed.

Leaders should be invested self-reflection aiming to develop their own skills in areas which also makes them better at developing more leaders.



7 Take Risks

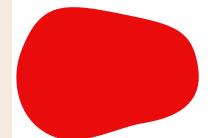
A forward-thinking leader should be willing to explore new ideas and take risks that may lead to greater success.

Minimize taking risks without much due diligence. Calculated risks take into consideration risk probability, impact and the results.

Avoid taking the path of least resistance feeling safe in the migrate to comfort zone.

Keep reminding yourself that growth increases just outside the comfort zone.

Model courage and know that there are lessons in failure.





Analyze & Stay Flexible

Assign responsibilities. Monitor the progress of projects and tasks.

Be bold and flexible to make changes if you see that your current approach is not working.

Attention to task execution supports a results-oriented mindset and outcomes instead of just tasks.

© Celebrate Success

Acknowledge and reward team members for their achievements.

Highlight behavior and not just tangible results to boost morale and create a positive atmosphere.

Celebrate both big and small wins. It cements the value in both towards the overall success.



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1 0 Lead by Example

Set the tone for the team by demonstrating the desired behaviors and attitude.

Modeling those values should be consistent and authentic.

Show respect and always be open to feedback.

Receive with grace and find the treasure in what is shared whether it is good or bad.

Very important is that the Leader's words must match the actions.





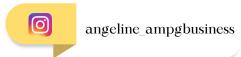




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A Leader
is one
who knows the way,
goes the way,
and shows the way

Angeline Gillings AMP-G





John c. Maxwell



